



THE IOWA COLLECTOR

IOWA NUMISMATIC ASSOCIATION

February 2002

THE IOWA COLLECTOR

Volume 39, February - 2002

A Publication of the Iowa Numismatic Association

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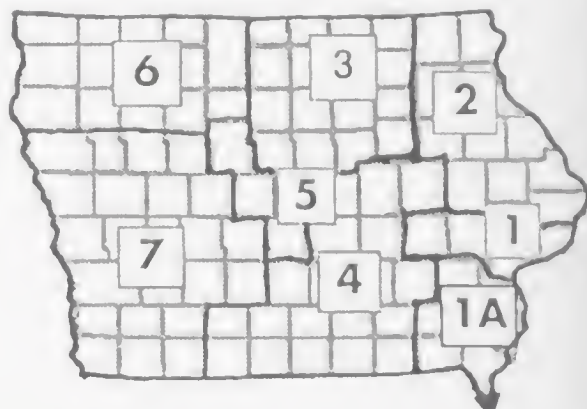
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A Message From the Your President!

It's been a really busy few months since the last edition of The Iowa Collector. The INA show in Cedar Rapids was a big success according to all those with whom I spoke. It was a financial success for both the INA and the Cedar Rapids Club — I'm sure Bev Ashton will be giving a report. My sincere thanks to the Cedar Rapids Club and their hard working members. The auction was also successful and I was pleased to see a good turnout for it. The ANA sponsored Grading and Counterfeit Detection Seminar held on Thursday and Friday just prior to the show was a great success. I certainly found it very enlightening and I know all those of us who participated were rewarded with the additional numismatic knowledge. It was mind-boggling to view so many coins, especially gold, all of which were supplied by the ANA, and stuck them over a very intensive two day period. If this is ever offered in the area again I would urge you to try to attend it.

I attended a number of club shows this fall including Ottumwa, Keokuk, Des Moines and Iowa City. And I managed to find an item or two at each of them to add to my collection, but the fun part is always to have the opportunity to speak to folks in all of those places. The heart and soul of the INA is its members and those people who attend local meetings and put in the hours of work to make their shows a success. We have a number of good shows coming up in the winter and spring in 2002 and I urge you all to attend and participate in these shows.

I had the privilege of teaching a short, non-credit, adult education course in November and December. This was a delight for me as I had a dedicated audience of collectors to speak to and talk with about coins for two hours a night for six weeks. I really enjoyed the opportunity and would encourage the INA officers, directors, and members to support this kind of education at your local community colleges, most of whom are looking for new educational subjects and instructors.

I just got back from the Florida United Numismatic Association (FUN) show in Orlando; I have always heard this is one of the best shows and there is no doubt in my mind after being there. I talked to at least fifteen or twenty dealers and collectors from Iowa, and there were certainly others that I didn't run into during the show. As always, I spend some time attending meetings and seminars and viewing the exhibits, but the real meat and potatoes of such a huge show are the vast offerings of numismatic material from which to try and select the ones that you most desire and can afford. It's the first time I've attended FUN and I will go back!

Don't forget about our next show in Nevada at the Mid-year INA show sponsored by the Ames Coin Club. I hope to see you all there.

Sincerely,
Thomas D. Robertson

NOTICE:

The INA Board of Directors will meet at 5:00 P.M. on Saturday, February 23, 2002 during the Mid-Year INA Convention in Nevada, Iowa.

INA SHOW CALENDAR

Feb 23-24 Coin-A-Rama Coin, Stamp, Postcard Expo & Show
Gates Memorial Hall, 825 15th Street, Nevada, IA,
BOURSE: Scott Nichols (515) 232-9222

Mar 10 Cedar Rapids Coin Club Coin Show, West Side of I-380 at
33rd Ave. Exit, 2 Blocks West of the Sheraton Hotel & Across from
Goodyear Cedar Rapids, IA,
*BOURSE: Cedar Rapids Coin Club, PO Box 2277, Cedar Rapids, IA
52406*

Mar 24-25 Fort Dodge Coin Club Collector's Show at the
Crossroads Mall, East on Hwy 20, Fort Dodge, IA
BOURSE: Sam & Bev Ashton (515) 573-3033

APRIL 13 CLARION SPRING SHOW, Clarion High School Clarion
IA *BOURSE: HARRY OR JOANN PETERS (641)-762-3735 or
515-955-6223*

Roger Wolver

Is still in the hospital in I.C.U. at Iowa Methodist

We Are All Thinking Of You
Get well Soon Roger

Reminder: If your Coin Club is preparing to schedule a coin show, please
contact the INA Show Coordinator prior to scheduling the event. This will
avoid scheduling conflicts and provides the information for inclusion in the
Show Calendar. The current Show Coordinator is Roger Wolver, 309 North
11th Street, Okaloosa, IA 52577, (641) 673-6677 or (641) 673-6652

From the Secretary's Desk

The State Quarter program keeps rolling along with the Tennessee quarters due any day now as I'm writing this. As this program gets further along, I think it's kind of fun to see what states show up as we receive our change. I'm hoping Iowa's design is something to make us proud. How many designs came into the Des Moines Coin Club's contest I wonder? Let's hope our Governor starts to take this matter seriously.

Thanks go out to Nevin Roberts and the Cedar Rapids Coin Club for all the hard work that went into the INA Convention last October. It was a fantastic show and I know a lot went into planning the smooth operation that it was. A very good money-maker for the INA also, check out the Treasurer's report. Thank you again to everyone involved. Thanks to everyone who stopped by to see me at the show, we got a lot accomplished.

The Nevada Coin-A-Rama is coming up very soon. Is everyone excited to be back at Gate's Hall? I'm anxious to see how the remodeling job has changed things around.

Stop by and see me about dues if you didn't already do so in Cedar Rapids. Or if you don't owe dues, stop and say "Hi". Looking forward to seeing lots of members in Nevada.

Beverly Ashton
INA Secretary/Treasurer

When and Where Iowa's Coin Clubs Meet:

Ames - Last Wednesday, Senior Citizens Center, 7:30 p.m.
(515 232-9222)

Burlington - Last Tuesday, Midwest Federal Savings, Roosevelt &
Division Streets, 7:30 p.m. (319-752-6052)

Cedar Rapids - Third Wednesday (except July), Kuba Community
Center, 1300 2nd Street SE, 7:30 p.m. (319-366-7410)

Clarion - Fourth Wednesday, I.P.S. Pizza Ranch on Main St.,
7:30 p.m. (641-762-3735)

Decorah - First Tuesday, V.F.W. Building basement,
104 State St., 7:30 p.m.

Dubuque - First Thursday, The American Trust Bank, 280 Kennedy
Road, 7:00 p.m.

Des Moines - First Tuesday, St. Marks Episcopal Church, 3120 E.
24th, 7:00 p.m. (515-251-4031)

Fort Dodge - Second Thursday, ICCV Voc. Tech Bldg. 330 Ave M
7:30 p.m. (515-573-3033)

Grinnell - Second Monday, Senior Citizens Room, Community
Center, 7:30 p.m. (515-236-3549).

ILLowa (Clinton) - Third Thursday, Gateway State Bank, Clinton.
7:30 p.m.

Independence - Third Saturday, Courthouse Basement,
7:30 p.m.

Iris City (Mt. Pleasant) - First Thursday, Breadoux Pizza, 7:30 p.m.

Keokuk - Fourth Thursday (Third Thursday in Nov. & Dec.), Keokuk
Sr. High School Library (Summers at SCC's S. Campus Student
Lounge), 7:30 p.m.

Old Capital (Iowa City) - Second Tuesday, Veteran's Administration Hospital, Third Floor Cafeteria, Hwy 6, 7:00 p.m. (319-351-2512)

Oskaloosa - Second Tuesday, Basement of Farm Bureau Building, 7:30 p.m. (641-949-6430)

Ottumwa - Fourth Tuesday, Colormaster, Inc., 800 Gateway Dr., 7:30 p.m. (515-684-6006)

Port City (Muscatine) - Fourth Tuesday, Holiday Inn, Muscatine, Hwys. 61 & 38, 7:30 p.m.

Quad City (Moline, IL) - Third Thursday, Garden Center, 5th Ave at 34th St., 7:00 p.m.

Red Oak - 2nd Thursday, Regency Retirement Center, 6:30 p.m.

Siouxland (Sioux City) - First Wednesday, 7:00 p.m., J&J Coins Collectibles, 901 S. Cecilia., (712-274-9195)

Storm Lake - Third Thursday, IPS Meeting Room, Winters at 7:30 p.m.; Summers at 8:00 p.m.

Wadena - Third Thursday, Historical Center, West Union, IA 7:30 p.m. (319-283-4440)

Waterloo/Cedar Falls - Second Tuesday, Waterloo Arts & Recreation Center, First and Commercial Streets, 7:00 p.m. (319-232-0662)

From the Editor

I'm looking for some news or photo for the up coming Collector. If you have some send them to me.

Douglas Breyfogle
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THE IOWA COLLECTOR
February 1, June 1, September 1

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JOHN JACKSON
INA/ CSNC / ANA / NNA

Annual Board Meeting

October 13, 2001
Cedar Rapids, IA

President Tom Robertson called the meeting to order. Because the minutes were published in The Collector, it was decided to forego the reading of the minutes and accept them as published.

Sam Ashton gave an update on the search for a computer. Chris Seuntjens found a used Compaq Pentium class laptop for \$300.00 if the INA was interested. Chris had even sent it to Bev for a trial period. The INA decided to purchase the computer.

Tom brought up the issue of the INA's constitution. It needs to be reprinted, Tom is working on doing that.

The tax repeal was reported on by Chris Seuntjens. The effort is moving forward but we do need to keep making contacts. A committee was formed to work on E-Mails; Chris Seuntjens, John Jackson, Stan Miller and Brian Fanton. Representative Mike Cormack has really helped to get things going.

Where will next years show be held ? Chris will ask the Des Moines club if they would like to host it again.

JoAnn Peters reported she had collected \$370 in ads.

It was noted that ICTA dues were due.

The Treasurer's report was read and approved with a balance in the regular account of \$2,766.54 , and \$905.62 in the ICTA fund.

JoAnn moved to adjourn, Sam seconded and the meeting was adjourned.

Members present: John Jackson, Sam Ashton, Marv Rothmeyer, Tom Robertson, Beverly Ashton, Chris Seuntjens, Harry Peters, JoAnn Peters, Stan Miller & John Kelso

Respectfully submitted,
Beverly Ashton
Secretary/Treasurer

Annual Membership Meeting

October 14, 2001

Cedar Rapids, Iowa

President Tom Robertson called the meeting to order. Minutes were read and approved. Treasurer's report was given and approved.

Tom said he's been having trouble trying to make copies of the by-laws. Hopefully by the February issue he'll have more to report.

Status of the search for a computer for the INA was reported on by Sam Ashton. He told that Chris Seuntjens had found a Pentium class Compaq for \$300 and that the INA had decided to buy it.

Brian Fanton gave a report regarding the work with ICTA on tax reform. It is still a bill, but it has been a bad year to push it through. Diane Piret with ICTA has paperwork showing how the state will make more money with the tax repeal. Tom said we need to continue with the E-Mails.

How is the state quarter program progressing here in Iowa? The Governor still is dragging his feet and not doing anything. Maybe we'll actually have to go through the Mint Director? Tom is still checking into this.

John Kelso donated all his old INA/Coin club records and displays to the INA. Tom Robertson took possession of everything as Historian for the INA.

Tom talked about ANA Seminar. The first day was spent on grading, concentrating on silver dollars in MS grades. The second day covered counterfeit detection, especially gold coins. The Omega St. Gaudens is a famous counterfeit where the counterfeiter wanted to make sure he didn't buy any of his own coins back, so he placed a tiny omega above the tail of the eagle on the reverse.

Billy Stewart talked about his experience going to the ANA Seminar as a Young Numismatist.

Dale Dye motioned that we adjourn, JoAnn seconded and the meeting was adjourned.

Respectfully submitted,
Beverly Ashton
INA Secretary/Treasurer

Financial Statement

Oct. 13, 2001 – Feb. 23, 2002

Starting Balances:	INA REGULAR	ICTA FUND
	2,766.54l	905.62

Receipts

Dues	207.00	Contributions	532.00
Medals	30.00	Interest	<u>5.40</u>
Ads	395.00		537.40
Interest	10.80		
INA Show	459.00		
Seminar	<u>348.36</u>		
TOTAL	1,450.16		

Expenses

Lap-Top Computer	300.00	ICTA Dues	250.00
Engraving	3.18		
CSNS Dues	8.00		
Plant-Roger Wolver	<u>32.86</u>		<u> </u>
TOTAL	344.04		250.00

Current Balances	3,872.66	1193.02
Checking	1692.60	
Savings	2150.06	1193.02
Cash	<u>30.00</u>	<u> </u>
	3872.66	1193.02



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GSNA'S MAJOROS Presents
Program Guidelines
Nurnismatic News September 19, 2000

Jim Majoros, member of the Garden State Numismatic Association as well as member group, the Ocean County Coin Club, has volunteered this information to help other clubs and organizations with various club activities.

While the topics and ideas discussed sometimes refer specifically to the GSNA's setup and environment, they still offer concepts that can be utilized by most groups.

Write the GSNA at 65 1 6th St., Toms River, NJ 08753-2431.

By Jim Majoros

One of the GSNA's responsibilities is to assist member clubs in providing information on how they may improve their coin club in the way of education and hobby enjoyment. It is tremendously important for coin clubs to exist within the hobby because they are the link between the American Numismatic Association, the GSNA and the local collectors. We all have a common interest within the hobby that not only includes coin collecting, but also the enjoyment of making new friends and acquaintances.

Coin club members also have a great opportunity to encourage the recruitment of new members by virtue of the 10-year program of the states commemorative quarters and the new Sacagawea dollar coin.

This is obvious because of the interest taken by the general public as they are also requesting supplies of holders for these coins.

This is especially true for the youngsters as they can see newer coins being distributed in routine change transactions. There are many youngsters who are not active in school or township athletic programs or other events, and coin collecting might just be what they could use, but it's up to us to advertise and to let them know we exist. Then if they join, we must ensure there is a monthly program to maintain their interest.

Attached hereto are the following:

- 1) "Tips on How to Improve Your Coin Club"
- 2) "Every Club should have a Program for Juniors"
- 3) "Ideas for Topics for Education Night"

It is realized that much of the information is known by club members; however, if only one or two of the items spark an interest, then all this is worth it. Naturally, ideas are only as good as the people who can implement them and that's what clubs need.

1) Send a quarterly announcement of your meetings to local and surrounding area newspapers and local cable stations.

2) Prepare an information flyer about your club to include meeting times, dates, location, activities, etc. and distribute it to local libraries, senior citizen communities, etc.

3) Conduct an auction annually to draw in additional funds for the club. Members normally have non-numismatic items from gifts. that they could enter into the auction. Numismatic items could also be used for those desiring to sell off duplicates, etc.

4) Maintain a record of members' birthdays. Every quarter enter all those with birthdays within that quarter and at a meeting during that quarter present those eligible for this drawing a prize such as a \$5 proof set. Winners have a conversation item for their family.

5) Open the meeting with a couple of numismatic trivia questions to generate interest.

6) Prepare and distribute at a meeting a numismatic 10- to 20-item questionnaire for members to complete. Review the answers with them and let them basically score their own.

7) Conduct a "First Collectible Coin" contest over a six-month period for a prize. Either publish them in a newsletter or have them read. A panel of three judges would select the winner, but each member entering would receive something.

8) Display an exhibit at a local library especially during National Coin Week and leave copies of the club's flyer.

9) Have a club member dealer night where all members could set up and try to sell or trade their duplicates or other coins.

10) Have business cards printed with the name of the club and meeting dates for handouts at shows. Distribute cards to members.

11) Conduct a raffle within four to six months of the club's annual show for the raising of additional funds. As an incentive, print books of six tickets for members to sell live and get one free.

12) A trip to the U.S. Mint in Philadelphia or the Newark Museum either by bus or individual transportation.

13) Print the minutes and a brief treasury report in the club's newsletter, rather than use ten minutes of the meeting time - just ask the members if there are any comments.

14) Never labor over a subject that seems it will not be resolved.

15) Coin collecting is a hobby with volunteers - meetings need to be active, interesting and enjoyable for each member while not belaboring the meeting beyond a comfortable time frame. Both sides of a subject need to be heard accepting input from members, though reasonable time frames must be established while being courteous at the same time. Business meetings should normally be no longer than 30-45 minutes.

16) Every November, have a turkey giveaway amongst the members present for that meeting.

17) A small holiday social in December at the club meeting site is recommended for members to socialize.

18) Annual banquets are always a great social event - a club numismatist of the year award could be established and presented.

19) Most, if not all, clubs presently conduct a monthly auction. Occasionally highlighting this type of event to a local newspaper can draw in new members.

20) Does your club have a library? If you are using a room that is always available for meetings, try to obtain permission to place a cabinet for library books. If not, maybe a member would maintain a small library at his residence and publish a list for the members. Possibly try a local library to assist in this area or a coin shop.

21) A club newsletter is tremendously important, because it is the tool that keeps the membership up-to-date on the club's activities as well as using it for numismatic education.

22) Most clubs, if not all, sponsor an annual or semi-annual coin show. This is usually the club's best money-maker. Raffles can be sold; request items from dealers for drawing every hour. Issue a wooden nickel for visitors to take home along with the club's flyer and business card. Exhibits are also very important at local shows.

23) "Show and Tell" segments are - extremely important in coin clubs. It's what we're all about. We have an opportunity to show what we have so let's do it. For many, you have to encourage this occasionally give a prize for the most "show and tells."

24) Local cable television may entertain your request to do a question and answer show. Depending upon their activities, they may honor your request.

25) Fun for the members: a "Coin Investment Contest." On paper, advise each member they have \$25,000 or any amount you choose, and they can select coins for their portfolio over a certain period of time and monitor the progress of the coins. Establish a time-frame and prizes.

Every club should have a program for Juniors.

1) Obtain donations from dealers and members for use to conduct a free coin auction for juniors. Coordinate with your local library to conduct the auction in the library on a Saturday. They normally will publicize this.

You have to decide on how to accomplish this by using play money or raffle tickets as money - each junior would receive 100 tickets, for example, and use them to bid with. Club handouts should be provided with information about the club and bring them up to date about the new coins being issued, i.e. states quarters."

2) Every month, conduct a free coin auction for the juniors and hold a 10minute education program for them. Do this before the meeting begins- in case they have to leave early. for school.

3) Juniors could have the opportunity to earn play money by doing a "show and tell, assisting at auctions or at the show, exhibiting, etc. They would use this play money for their auctions.

4) Assign projects to the juniors by providing them inexpensive holders and have them: check change for their birthyear coins, do a "show and tell" and have them highlight an important event of that year. Many other projects can be assigned concerning foreign coins and paper money.

5) A "Young Numismatist of the Year" award program could be established.

6) The most important thing about a junior program is to give them the attention at every meeting to make them feel wanted and at the same time ensure they are getting numismatic education at every meeting.

Ideas for topics for education night:

- 1) Grading and cleaning of coins.
- 2) Coin terms and definitions.
- 3) Preparing a numismatic exhibit.
- 4) Collecting methods, specializing type, etc.
- 5) Counterfeit coins and paper money.
- 6) Home security and insurance.
- 7) Coin photography.
- 8) Auctions and how they work, buying and selling
- 9) Favorite coins of members.
- 10) Cataloging your collection; computer use.
- 11) Members very first collectible coin.
- 12) Informal quiz on numismatic subjects.
- 13) The ANA, the State organization and local clubs.
- 14) The "Graysheet" and what it means to dealers.
- 15) Silver and Gold prices and how they affect collecting.

16) Many numismatic 35mm slide programs are available from several organizations such as the ANA, GSNA and other specialty clubs. All you need is a projector and a screen. Listings of the ANA and GSNA programs can be obtained and sent to you.

17) "Certificates of Appreciation" are needed to reflect proper recognition. Some coin clubs have their own. The ANA and GSNA can provide member clubs with certificates.

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Full Page ad for INA Coin Clubs shows is \$5.00

There are 3 issues of our deluxe publication, with a 4th issue when needed. Anyone would be proud to have their ad in "The Collector". We try to get articles and information for the good of our members. We encourage everyone to write an article about the Numismatic information which might help other collectors, especially our new members.

We must increase our ads to keep the quality of our publication.

Thank you for your sponsorship!

JoAnn Peters, Advertising Manager
318 N. Locust
Kanawha, IA 50447

Fort Dodge Coin Club Show

Crossroads Mall
East on Highway 20
Fort Dodge

*Coin, Stamp, Comic Book Post
Cards & Sportscard Show*

Saturday March 23th

10:00 am to 6:00 pm

Sunday March 24th

10:00 am to 4:00 pm

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For Information Contact:
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It is 5 years since the 4th Edition was compiled, many changes, additional new section~& additional tokens listed during this time. THE 2001 IOWA TRADE TOKEN RARITY booklet 5th Edition, 96 pages, covering 12 different categories of tokens. Contains the listings & counts of 65 collectors. It is a nicely spiral bound booklet, easy to handle, pages printed on both sides with a dark green cover. Booklet is \$20.00 postpaid.

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Omaha, NE 68112-2805
Phone 402-455-1905**

Cedar Rapids Coin Club

Coin Show

March 10, 2002

9 AM to 4PM

Elk's Lodge
801 33rd Ave SW
Cedar Rapids, IA,

NEW LOCATION

West Side of I-380 at 33rd Ave. Exit
2 Blocks West of the Sheraton Hotel & Across from Goodyear

FREE ADMISSION

OPEN TO PUBLIC

FREE PARKING

BUY SELL TRADE RAFFLE

*BOURSE: Cedar Rapids Coin Club,
PO Box 2277,
Cedar Rapids, IA 52406*

Cedar Rapids Coin Club meets on the Third Wednesday of each month in the
Kuba Community Center, 1300 2nd Street SE, 7:30 p.m.

Join the Iowa Numismatic Association!

Membership

Any person interested in numismatics, over eighteen years of age and of good moral character may become a member upon recommendation of the membership committee. Dues to be \$5.00 per year.

Object

The object of this corporation shall be to:

Encourage and promote the science of numismatics.

Cultivate fraternal relationships among coin collectors and students.

Foster the interest of youth in the subject.

Encourage and assist new collectors.

Stimulate and advance affiliations between our associations and kindred organizations in the United States and foreign countries.

Acquire and disseminate numismatic knowledge.

Generally represent numismatic interests throughout the State of Iowa.

Junior Members

Any person between the ages of 0 and 18 years old and sponsored by a senior member be considered for junior membership. Junior members may not hold office, but may vote for elective officers. Dues to be \$2.00 per year.

Officers

Officers are elected every two years by membership vote, by mail ballot, and take office at the annual convention following the election. Officers consist of sixteen members, including the President, the First and Second Vice Presidents, the Secretary/ Treasurer, the immediate Past-President, and eleven Directors.

The annual membership meeting is held each year at the Iowa Numismatic Associations annual convention in the Fall.

The Iowa Collector, the official bulletin, is published three times each year and sent to each member. The I.N.A., upon request, will help the heirs of any member of good standing find a qualified person or persons, in his or her area, to appraise an estate.

For further information about the I.N.A. contact any member, director or officer. A application has been enclosed with this issue of The Iowa Collector. To join fill it in and send it along with your check to:

Beverly Ashton
615 Central Avenue
Fort Dodge, Iowa 50501
(515) 573-3033

APPLICATION FOR MEMBERSHIP IN THE IOWA NUMISMATIC ASSOCIATION

I hereby make application for membership in the IOWA NUMISMATIC ASSOCIATION, subject to the provisions of its Articles of Incorporation and By-Laws.

Send this application together with \$5.00 for the current year's dues. Young applicants' dues are \$2.00 per year until age eighteen.

NOTE: The I.N.A. year runs from January 1st to January 1st.

Date _____

Applicants Name (please print)

Mailing Address

City

State

Zip Code

Date & Year of Birth

Signature of Applicant

Signature of Proposer

I.N.A. or A.N.A. No.

For use of Secretary - Treasurer

NO.

Date Received

CLARION COIN CLUB

PRESENTS

CLARION SPRING SHOW 2002

CLARION HIGH SCHOOL CLARION, IA

SATURDAY

APRIL 13, 2002

9:00AM - 4:00 PM

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